Memorandum of Understanding (MOU)

Between

Mangalore Institute of Technology and Engineering, Moodbidri Mangalore

And

Bosch Rexroth India Ltd

Mangalore Institute of Technology and Engineering having their registered office at "Mijar, Moodbidri, Mangalore, 574225", and

Bosch Rexroth India Ltd (BRIN) having their registered office at "Near Vatva Railway station Vatva.Ahmedabad-384225 Gujarat"

Wish to enter into Memorandum of Understanding (MOU) in presence of DTE, Karnataka, for establishing,

"Regional centre of Competency in Automation Technologies"
at the campus of **Mangalore Institute of Technology and Engineering , Mangalore (MITE).**

The concept of "Regional centre of competency for Automation technologies will be as follows,

1. The proposed Regional centre will be established as per the Bosch Rexroth (BR) Didactic concept, in technical and financial participation by Bosch Rexroth, covering the **region of South Canara and Udupi District** as detailed in the confirmation letter sent. The primary objective is to bridge the technological gap and focus on the rural/coastal segment students.

2. Bosch Rexroth didactic concept is the efficient combination of Hardware, Teach wares and Course wares offered by BR for industry oriented training in the field of Automation Technology. This includes Hydraulics, Pneumatics, Mechatronics, electric Drives and controls.

3. MITE, with assistance of BRIN will establish and maintain the Regional centre, for conducting training courses, according to BR Didactic concept.

4. Bosch Rexroth shall provide know how, technology support, supply didactic kits for different technologies with licensed copies of teach wares and course wares, train the faculty as Train the trainer (TTT) in our training centre in India and other locations as necessary, provide training methodologies in line with Didactic concept. The scheme is detailed in the Annexure 2.

5. The Regional centre will impart training to undergraduate, post graduate , Polytechnic, vocational schools students to meet industry requirements, bridging the industry academic gap and enhancing the competency levels of student's better employability. The centre will also train faculty members of all near by engineering colleges in Region. The centre will also provide industrial training to near by industry personnel. Successful students will be awarded a joint certificate of Bosch Rexroth and the Regional centre.

6. For efficient running of the centre and to cover the recurring cost it is recommended to charge nominal fees for the courses and create a business model, BR will provide assistance in creating the model and training in the region approached by the near by industries.

7. Bosch Rexroth will have this agreement and the collaboration valid for the next 2 years from the date of signing of the MoU. The equipments supplied will have a warranty of 2 years.

8. The Next steps are detailed as below.
    - BRIN has submitted a detailed offer to Centre as per annexure 1.
    - Centre will issue formal PO with a confirmatory advance of 20%. for the project execution by end April/Start of May 2010.The payment and supply conditions are as per the offer already sent.
    - Each centre will nominate 8 members 4 from Mechanical/automobile/Industrial production, 2 from Electronics and 2 Instrumentation area for the faculty training in the Bosch Rexroth Centers.
    - Train the trainer for 1 member per region at Germany.
    - Designing layout for the centre and providing utilities for the centre
    - Supply of equipment installation and commissioning
    - Designing courses for students to meet curriculum requirements
    - Organizing training for students through trained faculty

9. Target date for completion will be mid may 2010.

10. BRIN will be provided access to the centre for conducting training program to their customers in the centre. The revenue generated would be with the centre and will be utilized for the upgradation.

For Bosch Rexroth India Ltd

Mr. Martin Voglsanger
Managing Director

For Mangalore institute of Engg and Technology

Rajesh Chowta
President