## ${\bf Curriculum\ Framework-Department\ of\ Management\ Studies}$

### I Semester (2023 Scheme)

Sl No	Course Code	le Course Title	Category	Teaching Dept		achi s/We	_	Ex	am Ma	arks	Duration of Exam in Hrs	Credits
				Бері	L	T	P	CIE	SEE	Total	(SEE)	
1	23MBPC511	Principles of Management and Organizational Behaviour	Core Course		4	0	0	50	50	100	3	4
2	23MBPC512	Managerial Economics	Core Course		4	0	0	50	50	100	3	4
3	23MBPC513	Accounting for Managers	Core Course		4	0	0	50	50	100	3	4
4	23MBPC514	Business Statistics and Analytics	Core Course	MBA	4	0	0	50	50	100	3	4
5	23MBPC515	Entrepreneurial Development and Start-up eco system	Core Course		4	0	0	50	50	100	3	4
6	23MBPC516	Managerial Communication	Core Course		4	0	0	50	50	100	3	4
7	23MBSE517	Advanced Excel and Basics of Python	Skill Enhancement Course		1	0	2	50	50	100	2.5	2
	1	,	'	1		ı		ı	I		Total	26

### II Semester (2023 Scheme)

Sl No	Course Code	ourse Code Course Title Category	Teaching Dept		achi s/We	_	Ex	am Ma	arks	Duration of Exam in Hrs	Credits	
110				Берг	L	T	P	CIE	SEE	Total	(SEE)	
1	23MBPC521	Human Resource Management	Core Course		4	0	0	50	50	100	3	4
2	23MBPC522	Financial Management	Core Course		4	0	0	50	50	100	3	4
3	23MBPC523	Research methodology	Core Course		4	0	0	50	50	100	3	4
4	23MBPC524	Marketing Management	Core Course	MBA	4	0	0	50	50	100	3	4
5	23MBPC525	Strategic Management	Core Course		4	0	0	50	50	100	3	4
6	23MBPC526	Quantitative Methods and Analytics	Core Course		4	0	0	50	50	100	3	4
7	23MBSE527	Societal Research	Skill Enhancement Course		0	0	4	50	50	100	2.5	2
			•	•	•	•	•		•	•	Total	26

### III Semester (2023 Scheme)

Sl No	Course Code	Course Title	Category	Teaching Dept.		eachi rs/Wo		Ex	am Ma	arks	Duration of Exam in	Credits
1,0				2 op.u	L	T	P	CIE	SEE	Total	Hrs (SEE)	
1	23MBPC611	Emerging Technologies and Application in Business	Professional Core Course		4	0	0	50	50	100	3	4
2	23MBPC612	Digital Marketing	Professional Core Course		2	0	2	50	50	100	3	3
3	23MBPC613	Sales and Services Marketing	Professional Core Course		4	0	0	50	50	100	3	4
4	23MBPE64X/65X/66X	Professional Elective 1*	Professional Elective Course		-	-	-	50	50	100	3	3
5	23MBPE64X/65X/66X	Professional Elective 2*	Professional Elective Course		-	-	-	50	50	100	3	4
6	23MBSE614	Internship**	Skill Enhancement Course					50	50	100	3	5
7	23MBSE615	Project Work Phase - I	Skill Enhancement Course		-	-	-	100	-	100	-	2
		<u> </u>	<u>I</u>	1	<u>I</u>	I	<u>I</u>	1			Total	25

<sup>\*</sup> Refer the table given below for L: T: P details for electives. \*\* LTP is not applicable to Internship. Internship will be for a period of 10 weeks between second and fourth semester. Evaluation will be carried out during third semester.

### **Professional Electives 1 – (Finance Stream) Teaching Exam Marks Duration of Teaching** Hrs/Week Sl No **Course Title** Category **Exam in Hrs Credits Course Code** Dept. (SEE) T SEE P CIE **Total** Security Analysis Professional 23MBPE641 and Portfolio **MBA** 3 50 50 100 0 0 3 3 1 Elective Course Management Behavioural Professional 2 23MBPE642 **MBA** 3 0 0 50 3 3 50 100 Finance Elective Course Risk Management Professional 23MBPE643 **MBA** 3 0 0 50 50 100 3 3 3 and Insurance Elective Course **Professional Electives 2 – (Finance Stream)** Professional Banking and 23MBPE644 Elective **MBA** 4 0 0 50 50 100 3 1 4 Financial Services Course Strategic Cost Professional 2 23MBPE645 Management Elective **MBA** 4 0 50 50 100 3 0 4 Course Advanced Professional 23MBPE646 Financial **MBA** 4 50 50 100 3 0 0 3 4 Elective Course Management

		Profe	essional Electi	ves 1 – (H	uma	n R	leso	urces	Strea	ım)		
Sl No	Course Code	Course Title	Category	Teaching Dept.		eachi s/We		Ex	am Ma	arks	Duration of Exam in	Credits
				2 0 p tt	L	T	P	CIE	SEE	Total	Hrs (SEE)	
1	23MBPE651	Recruitment and Selection	Professional Elective Course	MBA	3	0	0	50	50	100	3	3
2	23MBPE652	Organizational Change and Development	Professional Elective Course	MBA	3	0	0	50	50	100	3	3
3	23MBPE653	Human Resource Audit	Professional Elective Course	MBA	3	0	0	50	50	100	3	3
		Profe	essional Electi	ves 2 – (H	uma	n R	eso	urces	Strea	ım)		
1	23MBPE654	Industrial Relations	Professional Elective Course	MBA	4	0	0	50	50	100	3	4
2	23MBPE655	Compensation and Benefits Management	Professional Elective Course	MBA	4	0	0	50	50	100	3	4
3	23MBPE656	Organizational Leadership	Professional Elective Course	MBA	4	0	0	50	50	100	3	4

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	Professional Electives 1 – (Business Analytics Stream)												
Sl No	Course Code	Course Title	Category	Teaching Dept	0		Ex	am Ma	ırks	Duration of Exam	Credits		
				Бері	L	T	P	CIE	SEE	Total	(SEE)		
1	23MBPE661	Foundations of Business Analytics	Professional Elective Course	MBA	2	0	2	50	50	100	3	3	
2	23MBPE662	Business intelligence and Big Data Analytics	Professional Elective Course	MBA	3	0	0	50	50	100	3	3	
		Professio	nal Electives	s 2 – (Busin	iess	Ana	lytic	es Str	eam)				
1	23MBPE663	Managing E- Business	Professional Elective Course	MBA	4	0	0	50	50	100	3	4	
2	23MBPE664	Data Visualization	Professional Elective Course	MBA	3	0	2	50	50	100	3	4	

### IV Semester (2023 Scheme)

Sl No	Course Code	Course Code Course Title Category Teachin Dept.	Teaching Dept.		eachi s/Wo	_	Ex	am Ma	arks	Duration of Exam in Hrs	Credits	
					L	T	P	CIE	SEE	Total	(SEE)	
1	23MBPC621 Logistics and Supply chain Management Professional Core Course			4	0	0	50	50	100	3	4	
2	23MBPC622	Product Management	Professional Core Course		4	0	0	50	50	100	3	4
3	3 23MBPC623 Consumer Behaviour		Professional Core Course		4	0	0	50	50	100	3	4
4	23MBPE67X/68X/69X	Professional Elective 3*	Professional Elective Course	MBA	-	-	-	50	50	100	3	3
5	23MBPE67X/68X/69X	Professional Elective 4*	Professional Elective Course		-	-	-	50	50	100	3	4
6	23MBSE624	Project Work Phase – II **	Skill Enhancement Course		0	0	8	50	50	100	3	4
7	23MBNM625 Mini Project Non Credit Mandatory Course			0	0	2	100	-	100	-	-	
		I	ı	I	I	I	ı	1			Total	23

<sup>\*</sup> Refer the table given below for L: T: P details for electives; \*\* Evaluation of Project work will be done at the end of the forth semester

# **Professional Electives 3 – (Finance Stream)**

Sl No	Course Code	Course Title	Category	Teachin g Dept		Teaching Hrs/Week		F	Exam M	arks	Duration of Exam	Credits
					L	T	P	CIE	SEE	Total	(SEE)	
1	23MBPE671	Mergers Acquisition and Corporate Restructuring	Professional Elective Course	MBA	3	0	0	50	50	100	3	3
2	23MBPE672	Tax Management	Professional Elective Course	MBA	3	0	0	50	50	100	3	3
3	23MBPE673	Management Accounting and Control System	Professional Elective Course	MBA	3	0	0	50	50	100	3	3

## **Professional Electives 4 – (Finance Stream)**

1	23MBPE674	Financial Derivatives	Professional Elective Course	MBA	4	0	0	50	50	100	3	4
2	23MBPE675	Corporate Valuation	Professional Elective Course	MBA	4	0	0	50	50	100	3	4
3	23MBPE676	Global Financial Management	Professional Elective Course	MBA	4	0	0	50	50	100	3	4

# **Professional Electives 3 – (Human Resources Stream)**

Sl No	Course Code	e Course Title	Category	Teaching Dept	Hr	eachi s/We	eek		am Ma		Duration of Exam (SEE)	Credits
					L	T	P	CIE	SEE	Total	(SEE)	
1	23MBPE681	Conflict and Negotiation Management	Professional Elective Course	MBA	3	0	0	50	50	100	3	3
2	23MBPE682	Learning Training and Development	Professional Elective Course	MBA	3	0	0	50	50	100	3	3
3	23MBPE683	Strategic Talent Management	Professional Elective Course	MBA	3	0	0	50	50	10	3	3
		Profession	onal Electives	s 4 – (Hum	an I	Reso	ourc	es Str	eam)			
1	23MBPE684	Global HRM	Professional Elective Course	MBA	4	0	0	50	50	100	3	4
2	23MBPE685	Knowledge Management	Professional Elective Course	MBA	4	0	0	50	50	100	3	4
3	23MBPE686	Public Relations	Professional Elective Course	MBA	4	0	0	50	50	100	3	4

	Professional Electives 3 – (Business Analytics Stream)												
Sl No	Course Code	Course Title	Dept.			_	Ex	kam Ma	ırks	Duration of Exam	Credits		
				Бери.	L	T	P	CIE	SEE	Total	(SEE)		
1	23MBPE691	Marketing Analytics	Professional Elective Course	MBA	3	0	0	50	50	100	3	3	
2	23MBPE692	HR Analytics	Professional Elective Course	MBA	3	0	0	50	50	100	3	3	
		Profession	onal Electives	4 – (Busin	iess	Ana	lyti	cs Str	eam)				
1	23MBPE693	Machine Learning with Business Applications	Professional Elective Course	MBA	4	0	0	50	50	100	3	4	
2	23MBPE694	Financial Analytics	Professional Elective Course	MBA	3	0	2	50	50	100	3	4	